NEW AIR FORCE SOURCE SELECTION POLICY AND PROCEDURES

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OVERVIEW

- **Goal of Change**
- **Rewrite Products**
- **Major Features**
- **Summary**

GOAL OF CHANGE

- **Simplify process**
  - **Easier to understand and do**
- **Shorten process**
- **Use less people**
- **Require less paperwork**
- **Get a better, faster BEST VALUE decision**

REWRITE PRODUCTS

- **For SSPs approved prior to 30 Jan 99, existing AFFARS Appendices AA/BB procedures apply (Performance Confidence Assessment ratings used)**
- **SS IPT Products**
  - **AFFARS Part 15 policy**
    - **Replaces all current Air Force source selection coverage**
    - **Rescinds AFFARS Appendices AA and BB**

MAJOR FEATURES

- **Three Categories of Source Selection**
- **Changed Source Selection Authority Levels**
- **Evaluation Factors**
- **New Definitions**
- **Smaller Teams**
- **Consistent Terminology**
- **Documentation**

THREE CATEGORIES OF SOURCE SELECTION

- **BASIC: Simplified Acquisition Threshold (SAT) up to $10M**
- **MEDIAN: $10M up to $100M***
- **AGENCY: $100M+****

*** Except for Major Automated Information System (MAIS) and non-MAIS Information Technology (IT)**

- **MEDIAN: $15M or more in any Fiscal Year (FY) OR $30M or more for all program years up to $120M**
- **AGENCY: $120M and over**

**** Deviation can be requested from SAF/AQ to use Median vs Agency procedures for $100M+**

CHANGED SOURCE SELECTION AFMC AUTHORITY LEVELS

- **PEO and DAC Programs and Other Contracting***
- **SAT up to $10M - Contracting Officer (CO)**
- **$10M up to $50M - Single Manager****
- **$50M up to $500M - PEO or DAC or Center CC**
- **$500M+ - PDASAF(A&M)*****

* Except for Major Automated Information System (MAIS) and non-MAIS Information Technology (IT)

** Includes System Program Director (SPD), Product group Manager (PGM), Material Group Manager (MGM), Technology Director (TD) and Wing Commander

*** Unless ACAT ID entering EMD - ASAF(A)

Note: PDASAF(A&M) may elect to serve as SSA for any special or unique source selections

➔ **All delegable to no lower than CO**

CHANGED SOURCE SELECTION AFMC AUTHORITY LEVELS (cont.)

- **Major Automated Information System (MAIS) and non-MAIS Information Technology (IT)**
- **SAT up to $15M/$30M - Single Manager**
- **$15M/$30M up to $120M - PEO or DAC or Center CC**
- **$120M+ - PDASAF(A&M)**

➔ **All delegable to no lower than CO**

MANDATED EVALUATION FACTORS

Ogden Air Logistics Center

- **Mission Capability**
  - **Limited to 6 sub-factors**
  - **Elements permitted**
- **Past Performance**
- **Proposal Risk**
- **Price/Cost**

PAST PERFORMANCE EVALUATION

- **Shall be at least as important as the most important non-cost/price factor**
  - **Rate at the factor level considering past performance for all subfactors**
  - **SSA may assign Confidence rating or may have the PRAG assign the rating**

EMPHASIZE PRICE VS. COST ANALYSIS

- **Source selections are conducted with expectation of adequate price competition**
- **Adequate price competition relies on market forces to ensure prices are reasonable**
- **Limit price/cost information to that essential to conduct evaluation**
- **Requests for cost or pricing information (includes cost or pricing data) for FFP source selections must be approved by SAF/AQC**

CHANGES TO DEFINITIONS

- **Color definitions changed**
- **Proposal risk definitions unchanged**
- **Performance Risk changed to Performance Confidence**

SMALLER TEAMS

- **BASIC**
  - **Two members Technical Member and CO**
- **MEDIAN**
  - **SSA, SSET, PRAG Optional, Price/Cost Analysts, CO**
- **AGENCY**
  - **SSA, SSET, normally SSAC and PRAG, Price/Cost Analysts, CO**

REDUCED DOCUMENTATION

- **Eliminated Clarification Requests (CRs) and Deficiency Reports (DRs)**
- **Evaluation Notices (Ens) used for all exchanges**
- **Proposal Analysis Report (PAR) optional for Median and Basic Source Selections**
  - **SSA Decision Briefing Charts may be used**

OTHER SIGNIFICANT CHANGES

- **SSA approval to release RFP no longer required**
- **Competitive Range briefing to SSA not required when no offerors are being eliminated**
- **Approval Authority for release of Source Selection Information is the Contracting Officer**

SUMMARY

- **New policy and procedures are simpler**
- **Fewer factors and subfactors**
- **Fewer resource requirements**
- **Less required documentation**
- **Less time**
- **Training is critical; include Government and industry**